

Best's Credit Rating Effective Date

July 24, 2024

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Information

[Best's Credit Rating Methodology](#)

[Guide to Best's Credit Ratings](#)

[Market Segment Outlooks](#)

Financial Data Presented

The financial data in this report reflects the most current data available to the Analytical Team at the time of the rating. Updates to the financial exhibits in this report are available here: [Best's Financial Report](#).

UnipolSai Assicurazioni S.p.A.

AMB #: 086327 | **AIIN #:** AA-1360195

Associated Ultimate Parent: AMB # 086684 - Unipol Gruppo S.p.A.

Best's Credit Ratings - for the Rating Unit Members

Financial Strength Rating (FSR)

A-
Excellent
Outlook: Stable Action: Affirmed

Issuer Credit Rating (ICR)

a-
Excellent
Outlook: Stable Action: Affirmed

Assessment Descriptors

Balance Sheet Strength	Strong
Operating Performance	Strong
Business Profile	Neutral
Enterprise Risk Management	Appropriate

Rating Unit - Members

Rating Unit: UnipolSai Assicurazioni S.p.A. | **AMB #:** 086327

AMB # Rating Unit Members
085194 UnipolSai Assicurazioni S.p.A.

Rating Rationale

Balance Sheet Strength: **Strong**

- Risk-adjusted capitalisation as measured by Best's Capital Adequacy Ratio (BCAR) is supportive of the strongest level of assessment.
- UnipolSai's Solvency II SCR ratio stood at 320% at year-end 2023.
- Good level of financial flexibility, with good leverage and direct access to capital markets.
- Consolidated risk-adjusted capitalisation of Unipol Gruppo (UG), the group's ultimate holding company, was at the strongest level at year-end 2023, as measured by BCAR. Leverage is in line with a neutral holding company assessment.
- High, albeit decreasing, asset concentration towards Italian government bonds, which could create significant volatility in UnipolSai's risk-adjusted capitalisation, as measured by the BCAR.

Operating Performance: **Strong**

- Solid average return on equity of 10.9% in 2023, coupled with volatility in line with UnipolSai's peer group.
- UnipolSai's non-life technical performance deteriorated compared to 2022, as evidenced by a combined ratio of 98.2% (as calculated by AM Best), due to exceptional NAT CAT losses and inflationary pressures.
- In 2023, life business margins benefited from the rise in interest rates, and the overall level of profitability remained strong.

Business Profile: **Neutral**

- UnipolSai is one of the two largest players in the Italian non-life segment and has a competitive position in the local life market.
- Performance supported by its access to data and sophisticated pricing capabilities as well as its extensive use of telematics applied to the non-life segment.
- Good control of distribution, which leverages a widespread agency, bancassurance and sub-agency network.
- High geographical concentration of the business portfolio, with 99% of gross written premiums sourced in Italy, exposing its operations to unforeseen changes in the Italian economic and regulatory environment.

Enterprise Risk Management: **Appropriate**

- Risk management capabilities are seen as aligned to the risk profile of the group.
- Use of an internal capital model firmly embedded in the group's enterprise risk management (ERM), with positive implications on risk identification, quantification, mitigation and reporting.
- Adequate stress-testing capabilities, aligned with European Insurance and Occupational Pensions Authority (EIOPA) standards.

Outlook

- The stable outlooks reflect the expectation that UnipolSai's risk-adjusted capitalisation will remain at least at a very strong level, supported by its strong underwriting performance and stable investment results. The group is expected to maintain a leading position in the Italian non-life market, supported by its advanced telematic capabilities. ERM is expected to remain appropriate, with ERM capabilities aligned to its low-risk profile. Additionally, the post-merger combined entity's credit profile is not expected to be impacted materially by the merger of UnipolSai into Unipol Gruppo.

Rating Drivers

- Downward rating pressure could follow a material deterioration in UnipolSai's risk-adjusted capitalisation or operating performance.
- A sustained improvement in UnipolSai's balance sheet strength could lead to positive rating actions.
- Weakening or strengthening of Unipol Gruppo's credit profile could have an impact on the ratings of UnipolSai.
- Negative rating actions could arise from a change in AM Best's view on the economic, political or financial situation in Italy.

Key Financial Indicators

AM Best may reclassify company-reported data to reflect broader international reporting standards and increase global comparability.

Best's Capital Adequacy Ratio (BCAR) Scores (%)

Confidence Level	95.0	99.0	99.5	99.6
BCAR Score	59.5	44.6	38.4	36.7

Source: Best's Capital Adequacy Ratio Model - Global

Key Financial Indicators	2023 - IFRS 17 EUR (000)	2022 - IFRS 17 EUR (000)	2021 EUR (000)	2020 EUR (000)	2019 EUR (000)
Net Insurance Revenue:					
Life	602,000	529,000	...	...	...
Life – Net Premiums Written	...	...	4,098,100	3,744,500	5,440,200
Non-Life	8,571,000	7,662,000	...	...	...
Non-Life – Net Premiums Written	...	...	7,751,100	7,667,600	8,002,600
Composite	9,173,000	8,191,000	...	...	...
Composite – Net Premiums Written	...	...	11,849,200	11,412,100	13,442,800
Net Income	766,000	466,000	723,200	853,100	654,900
Total Assets	75,121,000	68,695,000	76,459,300	75,424,500	73,178,900
Total Capital and Surplus	7,307,000	6,733,000	8,233,800	8,144,000	7,152,900

Source: BestLink® - Best's Financial Suite

Key Financial Indicators & Ratios	2023 - IFRS 17 EUR (000)	2022 - IFRS 17 EUR (000)	2021 EUR (000)	2020 EUR (000)	2019 EUR (000)
Profitability:					
Life (Re)Insurance and Investment Result	321,000	190,000	...	...	...
Balance on Life Technical Account	...	...	266,400	160,800	302,200
Non-Life (Re)Insurance and Investment Result	632,000	843,000	...	...	...
Balance on Non-Life Technical Account	...	...	524,900	1,143,300	577,500
Net Income Return on Revenue (%)	8.4	5.7	5.4	6.7	4.4
Net Income Return on Capital and Surplus (%)	10.9	...	8.8	11.2	10.2
Non-Life Combined Ratio (%)	...	...	93.3	85.0	92.6
Net Investment Yield (%)	3.7	...	2.3	2.1	2.8
Leverage:					
Net Insurance Services Revenue to Capital and Surplus (%)	125.5	121.7	...	...	...
Net Premiums Written to Capital and Surplus (%)	...	...	148.8	144.8	195.5

Source: BestLink® - Best's Financial Suite

Note: Non-Life (Re)Insurance and Investment Result includes investment income. Balance on Non-Life Technical Account does not include investment income.

Credit Analysis

Balance Sheet Strength

Capitalisation

UnipolSai's risk-adjusted capitalisation, as measured by Best's Capital Adequacy Ratio (BCAR), was at the strongest level at year-end 2023 and it is expected to remain at this level over the medium term. In AM Best's opinion, UnipolSai's available capital is of good quality, yet relies on soft capital components in the form of subordinated debt, as well as partial credit for life contractual service margin (CSM) and risk adjustment.

The coverage of the Solvency II regulatory requirement on a consolidated basis, as measured by the company's economic capital model, is strong for 2023, at 320% (2022: 274%), well above the capital management targets internally set by UnipolSai. During the first quarter of 2024, the Solvency II SCR slightly increased to 322%.

Balance Sheet Strength (Continued...)

During 2024 Unipolsai paid a dividend of EUR 467 million with respect to 2023 profit (2022: EUR 453 million). This is in line with the company's target of distributing EUR 1.4 billion cumulative dividends with regards to the profits of the period 2022-2024. It should be noted that the Stockholder Dividends figure in the table below also includes dividends attributable to non-controlling interests and the coupon to the holders of the RT1 capital instrument.

UnipolSai has good financial flexibility, being able to raise debt and equity, as demonstrated by another subordinated debt issuance during 2024 (EUR 750 million), other than in 2020 (EUR 500 million) and 2018 (EUR 500 million). Financial leverage and interest coverage ratios for 31 December 2023, as calculated by AM Best, are healthy.

The BCAR scores presented under the "Best's Capital Adequacy Ratio Summary" section of this report are based on UnipolSai's IFRS17 year-end 2023 consolidated audited financial statements.

Capital Generation Analysis	2023 - IFRS 17 EUR (000)	2022 - IFRS 17 EUR (000)	2021 EUR (000)	2020 EUR (000)	2019 EUR (000)
Beginning Capital and Surplus	6,733,000	7,352,000	...	...	...
Net Income	766,000	466,000	...	...	...
Other Provisions/Reserves/Restatements	317,000	-497,000	...	...	...
Net Change in Life CSM	29,000	132,000	...	...	...
Stockholder Dividends	-509,000	-588,000	...	...	...
Net Change in Capital and Surplus	574,000	-619,000	...	...	...
Ending Capital and Surplus	7,307,000	6,733,000	...	...	...
Of which:					
Non-Controlling Interests in Equity	281,000	275,000	269,800	263,200	275,300
Net Change in Capital and Surplus (%)	8.5	-8.4	...	...	...

Source: BestLink® - Best's Financial Suite

Liquidity Analysis (%)	2023 - IFRS 17	2022 - IFRS 17	2021	2020	2019
Liquid Assets to Adjusted Liabilities	83.8	85.0	86.9	87.0	86.1
Total Investments to Total Liabilities	90.6	92.0	96.1	96.7	96.3

Source: BestLink® - Best's Financial Suite

Asset Liability Management - Investments

The majority of UnipolSai's investment portfolio invested assets are allocated to sovereign fixed income instruments. However, the company's risk profile is increased by a relatively high concentration in Italian government bonds, which represented 31.6% of the investment portfolio at year-end 2023 (reduced by 20 percentage points in the last 4 years). While this allocation exposes the company to volatility in risk adjusted capitalization, as measured by the BCAR, AM Best notes that UnipolSai intends to hold most debt securities to maturity and has effective asset-liability matching practices which reduce interest-rate risk to the company's balance sheet.

Composition of Cash and Invested Assets	2023 - IFRS 17 EUR (000)	2022 - IFRS 17 EUR (000)	2021 EUR (000)	2020 EUR (000)	2019 EUR (000)
Total Cash and Invested Assets	61,435,000	57,028,000	65,593,100	65,067,300	63,564,000
Cash (%)	1.4	1.3	1.2	0.9	1.0
Bonds (%)	63.7	64.9	68.1	72.1	70.9
Equity Securities (%)	9.8	10.5	8.3	5.9	5.8
Real Estate, Mortgages and Loans (%)	3.7	3.8	2.4	2.7	3.9
Other Invested Assets (%)	21.2	19.3	19.7	18.2	18.2
Total Cash and Unaffiliated Invested Assets (%)	99.8	99.8	99.8	99.8	99.8
Investments in Affiliates (%)	0.2	0.2	0.2	0.2	0.2
Total Cash and Invested Assets (%)	100.0	100.0	100.0	100.0	100.0

Source: BestLink® - Best's Financial Suite

Balance Sheet Strength (Continued...)

Reserve Adequacy

UnipolSai came into existence in its current form in January 2014, when three long-established Italian companies, Unipol Assicurazioni S.p.A., Milano Assicurazioni S.p.A. and Premafin Finanziaria S.p.A., merged into a fourth, Fondiaria-Sai S.p.A. Since the company assumed its current structure, its reserving strategy has been consistently conservative, as demonstrated by the positive run-off results reported since 2014. Further, the relatively short-tail nature of the main risk reserved (motor third party liability), helps to contain the overall risk profile. In this respect, the extensive use of telematics in the claims and pricing process, has positive implications for the accuracy of reserving and the speed of claims settlement.

Holding Company Assessment

As at year-end 2023, Unipol Gruppo held a 85.21% interest in UnipolSai and is regarded as its ultimate parent company. Other than UnipolSai, Unipol Gruppo holds participations in two Italian banks: a 19.86% share in BPER Banca S.p.A. (BPER) (9.32% of which held by UnipolSai) and a 19.88% share in Banca Popolare di Sondrio S.p.A. (BPSO) (9.5% of which held by UnipolSai). These are considered strategic investments for the group, with the aim to consolidate a distribution agreement.

In February 2024, Unipol Gruppo announced a transaction consisting on the Merger of UnipolSai (and other intermediate holding companies 100% owned by Unipol) into Unipol Gruppo, whose corporate name will afterwards change to "Unipol Assicurazioni" and will become the new operating entity. The transaction also includes a Public Voluntary Cash Tender Offer by Unipol Gruppo for all the shares of UnipolSai not held, directly or indirectly, by Unipol Gruppo itself. The offer was successfully completed and, as a result, UnipolSai has been delisted during the month of July. AM Best does not anticipate that the credit profile of the combined entity will be impacted materially by this transaction based on the information currently available. The expectation is that the merger will be finalised by year-end 2024.

Unipol Gruppo had, at 31 December 2023, EUR 2.5 billion of outstanding senior debt, following the issuance of a 1 billion Green bond in 2020 (in addition to the subordinated debt outstanding at the level of UnipolSai). The Group announced its intention to reduce the amount of outstanding senior debt after the merger, which will reduce leverage.

AM Best considers the impact of Unipol Gruppo's assessment on UnipolSai's balance sheet strength to be neutral, notwithstanding higher leverage and poorer interest coverage than UnipolSai.

Operating Performance

AM Best's assessment on UnipolSai's operating performance is based on a record of good underwriting performance and stable, albeit marginal, contributions from investments, delivering a robust 2023 return on equity (ROE) of 10.9% (under IFRS 17), as calculated by AM Best. Track record of past performance is strong, as evidenced by a five-year average ROE of 10.9% (2018-2022) based on IFRS 4 accounts. As a result, UnipolSai's operating performance is assessed as strong.

Non-life technical profitability deteriorated in 2023, with a 98.2% combined ratio, which compares to 89.3% in 2022 (under IFRS 17), as calculated by AM Best. The motor business profitability benefitted from the price increases put in place, which effectively countered claims inflation, resulting in a 97.1% combined ratio, as reported by the company. However, non-motor business (particularly property) was impacted by exceptional NAT CAT losses, and delivered a combined ratio of 99.0%.

Life technical profitability continued its trend of improvement also in 2023 and 2024, benefitting from the higher interest rate environment. The portfolio average minimum guarantee remains low at 0.81% at Q1 2024, reduced from 0.90% at Q1 2023. This compares to a 3.14% average yield in segregated accounts, which increased as a result of the increase in interest rates, resulting in a robust margin of 2.33% between the two figures (Q1 2023: 2.15%). Contrary to the general trend within the Italian life insurance segment in 2023, characterized by material net outflows, UnipolSai managed to maintain a healthy net inflow. This was the result of effective measures put in place in order to contain the increase in lapses, as well as a solid growth in life premiums.

Net financial result amounted to EUR 592 million during 2023 (2022: loss of EUR 53 million), thank to a 3.7% investment return, as calculated by AM Best. It should be noted that 2022 result was heavily impacted by fair values losses amounting to ca. EUR 1 billion. When compared to the risk profile of its investment portfolio, which largely consists of fixed income securities, UnipolSai's return on investments is considered adequate in AM Best's opinion.

Operating Performance (Continued...)

AM Best expects UnipolSai's technical performance to remain strong. The company's core non-life products are expected to continue to report solid profits, supported by the company's strong technical capabilities. Life business profitability is expected to continue improving supported by the higher interest rate environment. AM Best expects UnipolSai's ongoing commitment to cost savings and focus on digitalisation to support profitability.

Financial Performance Summary	2023 - IFRS 17 EUR (000)	2022 - IFRS 17 EUR (000)	2021 EUR (000)	2020 EUR (000)	2019 EUR (000)
Pre-Tax Income	1,019,000	692,000	894,900	1,118,600	873,300
Net Income excl Non-Controlling Interests	700,000	418,000	688,400	820,000	627,800

Source: BestLink® - Best's Financial Suite

Operating and Performance Ratios (%)	2023 - IFRS 17	2022 - IFRS 17	2021	2020	2019
Overall Performance:					
Adjusted Return on Assets	1.2	...	...	...	...
Adjusted Return on Capital and Surplus	10.9	...	...	...	...
Adjusted Return on Capital and Surplus (Life CSM as Equity)	9.0	...	...	...	...
Net Income Return on Capital & Surplus	10.9	...	8.8	11.2	10.2
Non-Life Performance:					
Loss and LAE Ratio (net/net)	76.2	73.2	...	...	...
Loss and LAE Ratio	...	...	65.5	56.9	64.8
Expense Ratio (net/net)	21.9	15.7	...	...	...
Expense Ratio	...	...	27.8	28.1	27.8
Non-Life Combined Ratio (net/net)	98.1	88.9	...	...	...
Non-Life Combined Ratio	...	...	93.3	85.0	92.6
Non-Life Combined Ratio (net/gross)	98.2	89.3	...	...	...
Life Performance:					
Pre-tax to Net Insurance Revenue	43.0	21.2	...	...	...
Pre-tax to Net Premiums Written	...	...	999.9	999.9	999.9
Change in CSM	1.3	...	...	...	...

Source: BestLink® - Best's Financial Suite

Note: Adjusted refers to net income including other comprehensive income

Business Profile

The assessment of UnipolSai's business profile is positively affected by the company's strong market position in the non-life segment in Italy, where it has a dominant position in the motor third party liability segment. It also maintains a good position in the domestic life insurance segment. Collectively, UnipolSai recorded insurance premiums in 2023 of EUR 15.1 billion, increasing from EUR 13.6 billion in 2022.

Written premiums recorded an organic growth on the non-life (+4.2%) and life business (+20%). Non-life volumes were supported by growth in both motor and non-motor business. Life volumes were supported by a solid increase in the traditional and pension funds business, notwithstanding a material reduction in premiums from unit linked products.

A key offsetting factor in the assessment of the group's business profile is its geographical concentration. UnipolSai operates predominantly within Italy, which exposes the company to unforeseen changes in the economic political and regulatory environment in the country. UnipolSai owns the third largest local insurer in Serbia. UnipolRe, the group's Dublin based third party reinsurer was put in run-off in early 2023 and was successfully merged with UnipolSai, effective from 31 December 2023.

The group's 2022-2024 strategic plan has five strategic guidelines: Data driven omnichannel insurance, health and life-cycle focus, bancassurance boosting, beyond insurance enrichment and tech and people evolution. Financial targets for UnipolSai over the three year plan period are cumulative net profits of EUR 2.3 billion, cumulative dividends of EUR 1.4 billion and SCR ratio of 180-220%. The company is currently on track to meet these targets.

Business Profile (Continued...)

The degree of competition in the company's core market of motor-third party liability has been high in recent years, historically resulting in declining premium rates. However, in 2023, UnipolSai began to apply significant rate increases in this line of business in order to counter the effects of inflation. Similar actions have been taken by other players in the Italian market in an effort to achieve pricing adequacy. UnipolSai has managed to maintain a profitable motor business thanks to its sound underwriting discipline and dominant position in the domestic market.

UnipolSai's business profile is supported by access to large data volumes and sophisticated pricing capabilities, which are enhanced by its extensive use of telematics. The widespread use of telematics is seen as a distinctive competitive advantage for UnipolSai, helping it to speed up claims processing - with a positive impact on reserve levels and customer satisfaction, tackle fraudulent claims and reduce the cost of settling small bodily injuries (e.g. whiplash). An example of this is the widespread adoption of 'black boxes' installed in vehicles and integrated with TPL policies. In addition, in 2016 the group created Leithà, a company fully dedicated to innovation.

The company has a well-diversified business portfolio by product due to its established presence in both life and non-life segments. In particular, 58% of written premiums reported in 2023 relates to non-life. The non-life segment is dominated by motor products, which historically have been the core of the company's business, representing 46% of non-life premiums in 2023, and recorded a 3% growth year-on-year. The non-motor portfolio is well distributed across other classes of business and has been steadily increasing in recent years (+5.2% in 2023), bringing more diversification to the company's business mix.

UnipolSai is the leader in the Italian health insurance subsector with EUR 1,057 million of written premiums in 2023, recording a 13.5% growth year-on-year. The Italian health insurance market has been growing quickly in recent years, driven by a correction of under penetration and weakening public sector health provision. As planned with the "Unisalute 2.0" project, in 2023 UniSalute became the only health insurance provider in the group, centralizing the whole health business. UnipolSai aims at maintaining its leadership in this market through accelerating presence in the retail and SME segments, leveraging on the agency as well as bancassurance channels. Health business has been further strengthened in 2023 as a result of the acquisition of the Santagostino Medical Centers.

Life segment volumes increased materially year-on-year, despite the challenging landscape for the Italian life insurance segment. Notwithstanding the sharp decrease in unit linked premiums (-51%), traditional and pension funds businesses fully offset such drop. Traditional products premiums grew by 38%, owing mainly to a solid performance from the bancassurance channel, pension fund volumes increased by 37%, as UnipolSai obtained additional mandates for pension funds. In terms of business mix, traditional life products (whole and term life insurance) continued to represent the bulk of premiums during 2023 (62%). The remaining share of life revenues was attributable to pension funds (28%), Unit-Linked policies (7%), and capitalisation (2%).

The business profile assessment is supported by UnipolSai's good control on distribution, which leverages on a widespread agency and sub-agency network. The company has a strong presence mainly in the north of Italy, which places UnipolSai in a solid position to support its growth plans and provides considerable penetration in the retail market - especially in non-life segment where most premiums derive from retail business. The group operates through a network of over 2,200 agencies from which the company derives more than two thirds of its business. UnipolSai also benefits from bancassurance agreements with Arca Vita and Arca Assicurazioni (through BPER and BPSO) and BIM Vita (through Banca Investis and Finint Private Banking). The bancassurance channel has been continuously reinforced in recent and it is considered to have a strong growth potential prospectively. UnipolSai also operates in the direct channel (online insurance) through its subsidiary Linear.

The sale of UnipolSai's stake in its joint venture with Unicredit Group, Incontra, has been successfully completed as planned.

Enterprise Risk Management

AM Best considers UnipolSai's Enterprise Risk Management (ERM) framework well developed and appropriate given the size and complexity of its operations. Risk management capabilities are good and are well aligned with the risk profile of the company. UnipolSai clearly identifies and quantifies key risks, leveraging on the Solvency II framework and a set of policies and procedures set around the company's recently approved Full Internal Model. There is an integrated approach to risk management, built around good information flows to and from the board of directors, and strong governance structure in place.

Capital requirements by each risk category are monitored on a quarterly basis and compared to risk appetite, tolerance and capacity to ensure compliance. Thresholds are reviewed on an annual basis and communicated to the regulator through the company's Own Risk Solvency Assessment (ORSA).

Enterprise Risk Management (Continued...)

From a governance standpoint, UnipolSai has a hierarchy of committees to ensure the proper application of the principles established by the policies which govern the undertaking and management of risk. They inform and support the boards of directors of group companies in defining corrective actions to manage situations of non-compliance with the set risk-framework.

The company's risk function carries out annual stress tests both at a consolidated and a standalone level. The framework includes different categories of tests, entailing shocks on single variables groups of variables (scenario tests) and reverse stress tests. Stress testing practice is aligned with the standards requested by EIOPA and has been continuously enhanced in recent years, for example, with the introduction of climate change scenarios for Italy and UK.

In the first quarter of 2024, UnipolSai obtained the approval of an extension to its Partial Internal Model, which refines the calculation of market and underwriting (both life and non-life) risks.

We note that UnipolSai is potentially exposed to legal risk as a corporate liability action was initiated in 2013 against Fondiaria-Sai's former owners. The likelihood that these actions will translate into losses for UnipolSai is, however, remote.

Reinsurance Summary

The company's use of reinsurance is limited, with more than 95% of gross premiums written retained in recent years. The vast majority of UnipolSai's reinsurance recoverables are due from counterparties with an AM Best FSR of "A-" or above, which is limiting credit risk exposure.

Environmental, Social & Governance

AM Best considers that UnipolSai has a moderate exposure to the risk of higher frequency and severity of catastrophic events in Italy, such as floods and earthquakes. However, the low penetration of nat/cat insurance in Italy, the company's modest exposure to property risks (16% of non-life premiums in 2023) and its comprehensive reinsurance programme significantly limit this risk.

The group has included ESG as one of the key pillars of its 2022-2024 business plan.

The group monitors ESG indicators such as the economic value distributed to policyholders and other stakeholders, the environmental and social value of its products and services, the environmental impact of the company, the share of its investments which is ESG compliant and the amount of thematic investments and how they contribute to support the Agenda 2030 and combat climate change.

Financial Statements

	12/31/2023		12/31/2023	
	IFRS 17		IFRS 17	
	EUR (000)	%	USD (000)	
Balance Sheet				
Cash and Short Term Investments	880,000	1.2	971,353	
Bonds	39,148,000	52.1	43,211,954	
Equity Securities	6,007,000	8.0	6,630,587	
Other Invested Assets	15,400,000	20.5	16,998,674	
Total Cash and Invested Assets	61,435,000	81.8	67,812,567	
Reinsurance Held Assets	968,000	1.3	1,068,488	
Debtors / Amounts Receivable	2,433,000	3.2	2,685,570	
Other Assets	10,285,000	13.7	11,352,686	
Total Assets	75,121,000	100.0	82,919,311	
Non-Life – Liability for Remaining Coverage	2,579,000	3.4	2,846,726	
Non-Life – Liability for Incurred Claims	10,924,000	14.5	12,058,020	
Non-Life – Risk Adjustment	886,000	1.2	977,976	
Life – Liability for (Re)Insurance Contracts	37,544,000	50.0	41,441,443	
Life – CSM	2,294,000	3.1	2,532,140	
Life – Risk Adjustment	158,000	0.2	174,402	
Life - Linked Liabilities	10,412,000	13.9	11,492,870	
Total Insurance Liabilities	61,459,000	81.8	67,839,059	
Debt / Borrowings	1,284,000	1.7	1,417,292	
Other Liabilities	5,071,000	6.8	5,597,421	
Total Liabilities	67,814,000	90.3	74,853,771	
Capital Stock	2,031,000	2.7	2,241,838	
Retained Earnings	766,000	1.0	845,518	
Other Capital and Surplus	4,229,000	5.6	4,668,012	
Non-Controlling Interests	281,000	0.4	310,171	
Total Capital and Surplus	7,307,000	9.7	8,065,540	
Total Liabilities and Surplus	75,121,000	100.0	82,919,311	

Source: BestLink® - Best's Financial Suite

	IFRS 17 Non-Life EUR (000)	IFRS 17 Life EUR (000)	IFRS 17 Other EUR (000)	12/31/2023 IFRS 17 Total EUR (000)	12/31/2023 IFRS 17 Total USD (000)
Income Statement					
Insurance Services Revenue	8,947,000	622,000	...	9,569,000	10,562,358
Of which:					
CSM Amortization in GMM*	487,000	233,000	...	720,000	794,743
Risk Adjustment to Revenue in GMM*	38,000	14,000	...	52,000	57,398
Net Insurance Services Revenue	8,571,000	602,000	...	9,173,000	10,125,249
Net Investment Income	565,000	1,273,000	...	1,838,000	2,028,803
Of which:					
FVTPL*, Revenue OCI	246,000	1,272,000	...	1,518,000	1,675,584
OCI Gains, Real Estate	325,000	...	...	325,000	358,738
Credit Impairments, Other	-6,000	1,000	...	-5,000	-5,519
Insurance Investment Expense	98,000	1,192,000	...	1,290,000	1,423,915
Insurance Finance Result	467,000	81,000	...	548,000	604,888
Other Income/(Expense)	...	...	124,000	124,000	136,872
Reinsurance Result Profit/(Loss)	247,000	-7,000	...	240,000	264,914
Total Revenue	9,661,000	696,000	124,000	10,481,000	11,569,033
Claims Expenses	7,152,000	352,000	...	7,504,000	8,282,990
Of which:					
Experience Variances, Past Service	-2,555,000	6,000	...	-2,549,000	-2,813,612
Onerous Contract Provisions/(Releases)	8,000	2,000	...	10,000	11,038
Net Operating and Other Expense	1,877,000	85,000	...	1,962,000	2,165,675
Total Insurance and Other Expenses	9,029,000	437,000	...	9,466,000	10,448,665
Pre-Tax Income	632,000	259,000	124,000	1,019,000	1,124,782
Income Taxes Incurred	...	...	253,000	253,000	279,264
Net Income/(loss)	...	...	...	766,000	845,518
Of which:					
Non-Controlling Interests	...	...	...	66,000	72,851

Source: BestLink® - Best's Financial Suite

*CSM = Contractual Service Margin

*GMM = General Measurement Model

*FVTPL = Fair Value Through Profit or Loss

Related Methodology and Criteria

[Best's Credit Rating Methodology, 01/18/2024](#)

[Catastrophe Analysis in AM Best Ratings, 02/08/2024](#)

[Available Capital and Insurance Holding Company Analysis, 01/18/2024](#)

[Scoring and Assessing Innovation, 02/27/2023](#)

[Understanding Global BCAR, 08/01/2024](#)

A Best's Financial Strength Rating opinion addresses the relative ability of an insurer to meet its ongoing insurance obligations. The ratings are not assigned to specific insurance policies or contracts and do not address any other risk, including, but not limited to, an insurer's claims-payment policies or procedures; the ability of the insurer to dispute or deny claims payment on grounds of misrepresentation or fraud; or any specific liability contractually borne by the policy or contract holder. A Financial Strength Rating is not a recommendation to purchase, hold or terminate any insurance policy, contract or any other financial obligation issued by an insurer, nor does it address the suitability of any particular policy or contract for a specific purpose or purchaser.

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