

## PRESS RELEASE

## MILANO ASSICURAZIONI: PARENT COMPANY PREMIUMS WRITTEN OF EURO 3.4 BILLION GROUP PREMIUMS WRITTEN OF EURO 4.1 BILLION

## Summary

Milano Assicurazioni S.p.A.:

Parent Company Direct Motor premiums written Direct other Non-Life premiums written Direct Life premiums written Total

Euro 1,988 mil. (+ 6.8%) Euro 894 mil. (+ 16.7%) Euro 555 mil. (+ 11.8%) Euro 3,437 mil. (+ 10.0%)

Group Direct premiums written

Euro 4,088 mil. (+ 13.8%)

**Milan, February 18, 2009**. Under the chairmanship of Fausto Marchionni, the Milano Assicurazioni S.p.A. Board of Directors today reviewed the preliminary results for the year 2008.

**Parent Company direct premiums written** totalled Euro 3,436.7 million in 2008 (+10%). The increase is due to the merger by incorporation of Sasa Assicurazioni S.p.A. and Sasa Vita S.p.A as part of the restructuring of the Fondiaria-SAI Group already reported to the market. On a like-for-like basis (including the premiums written by Sasa Assicurazioni S.p.A. and Sasa Vita S.p.A. for 2007), premiums written decreased by 4.5%.

In the **Motor Division**, premiums written amounted to Euro 1,987.7 million (+6.8%). On a like-forlike basis, premiums decreased by 7%, mainly due to the significant contraction in the registration of new motor vehicles, market tensions on the TPL tariffs and the effects of Law No. 40/2007 (socalled Bersani bis) in relation to the attribution of the bonus/malus class, which caused a further drop in the average premium.

However, the number of claims reported in the Motor TPL Class decreased by 10.4%.

The current market phase requires a constant and careful risk selection policy and a reduction of costs.

**Non-Motor premiums** amounted to Euro 894 million (+16.7% on the previous year). On a like-for-like basis, the increase was 1.8%.

Premiums written in the **Life Division** amounted to Euro 555 million (+11.8% on 2007). On a like-for-like basis, the decrease was 5%, mainly due to lower pure securitisation contracts (-31.1%) and to the contraction in the placement of linked policies (-32.4%), while the strong performance of the traditional component is highlighted (+11.1%).





In 2008, **consolidated direct premiums** written totalled Euro 4,088.5 million, an increase of 13.8% on the previous year. In addition, Life Division investment contracts amounted to approx. Euro 24 million (Euro 28 million in 2007).

On a like-for-like basis - including Sasa Assicurazioni S.p.A. and Sasa Vita S.p.A. for 2007 - the increase was 0.5%.

In order to reduce the exposure of the investment portfolio to the equity market, the Group has in recent weeks concluded a hedging programme through the purchase of Put options on the Eurostoxx50 index, for a period of six months and a total value of approx. Euro 175 million, almost 50% of the Group's equity exposure.

This strategy will neutralise potential losses on the equity portfolio caused by the continued market crisis, while permitting gains from rises in equity markets.

The Board has mandated the Chairperson to convene the Shareholders' Meeting in accordance with law and the by-laws of the company for April 21, 2009 in first convocation and April 22, 2009 in second convocation.

The executive responsible for the preparation of the corporate accounting documents, Mr. Pier Giorgio Bedogni declares, in accordance with article 154 bis, paragraph 2, of the Consolidated Finance Act, that the accounting information contained in the present press release corresponds to the underlying accounting documents, records and accounting entries available at the current date.

**Press Office** Federica Dal Conte Tel.+39 0266704324 Mob. +39 335 7591911

Ad Hoc Communication Advisor Sara Balzarotti Mob. + 39 335 1415584 Pietro Cavalletti Mob. + 39 335 1415577 **Investor Relations** 

Luca Guasco, Giancarlo Lana Floriana Amari tel. +39-011-66.57.642 tel. +39-02-64.02.25.74 investorrelations@fondiaria-sai.it